



# USDA TURKEY MARKET NEWS REPORT

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Market News Branch

## NATIONAL TURKEY MARKET AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS

Trade sentiment steady to fully steady on hens and toms. Demand light to fair with the most interest for deferred arrivals. Moderate trading was reported for packer labeled hens and toms for prompt and deferred shipments. Offerings adequate for trade needs and held with confidence. Parts trading improved in activity as buyers and sellers started to come to terms. Improved movement noted going to export.

### EXPORT MARKET HIGHLIGHTS

Trading and demand mixed and ranged from light to good, mostly moderate. Mexico and Asia showing the best movement with most interest centering on frozen thigh meat and mechanically separated turkey. Other export areas showing increased interest for various items, however some negotiations still in the works.



**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JULY 21, 2000**

CURRENT SHIPMENTS 2/					FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
8-16 LB HENS									
EASTERN REGION 3/	72-73	-	-	-	78.00	120	SEP	-	-
CENTRAL REGION 4/	71-72.25	70-72.25	70.85	200	77.50	400	OCT	-	-
WESTERN REGION 5/	72	-	-	-	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION	69-70	-	-	-	74.00	240	SEP	-	-
CENTRAL REGION	67-69	67-68	67.67	120	74.50	1600	OCT	-	-
WESTERN REGION	69	-	-	-	-	-	-	-	-

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JULY 20, 2000**

CURRENT SHIPMENTS 2/					FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
8-16 LB HENS									
EASTERN REGION 3/	72-73	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	71-72	72	72.00	120	-	-	-	-	-
WESTERN REGION 5/	72	-	-	-	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION	69-70	-	-	-	-	-	-	-	-
CENTRAL REGION	68-69	69	69.00	40	-	-	-	-	-
WESTERN REGION	69	-	-	-	-	-	-	-	-

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days.

3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) WEEK OF JULY 21, 2000

	CURRENT WEEK	LAST WEEK	SAME WEEK YEAR AGO
<b>8-16 LB HENS</b>			
EASTERN REGION	72.10**	71.00	72.50**
CENTRAL REGION	71.28	69.50	70.25**
WESTERN REGION	71.70**	70.50**	71.00**
<b>16-24 LB TOMS</b>			
EASTERN REGION	69.10**	67.50**	73.00**
CENTRAL REGION	68.00	66.50**	71.00
WESTERN REGION	68.70**	67.50**	72.00**

\*\*BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,  
DELIVERED TO RETAILERS**

	<u>RANGE</u>
FRESH TURKEYS Y HENS 8-16#	84-92
FRESH TURKEYS Y TOMS 14-24#	85-92
FROZEN TURKEYS Y HENS 8-16#	76-85
FROZEN TURKEYS Y TOMS 14-24#	73-81
FROZEN TURKEYS Y TOMS 24-28#	75-83

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	<u>RANGE</u>
TURKEYS Y HENS	78-102
TURKEYS Y TOMS UNDER 22#	78-102
TURKEYS Y TOMS 22-24#	78-102
TURKEYS Y TOMS 24-26#	86-102
TURKEYS Y TOMS 26 LBS & OVER	92-102

**FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A,  
DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS  
PER POUND, WEEK OF 24-JUL-2000**

	<u>(8-16#)</u>		<u>(16-24#)</u>	
	<u>HENS</u>	<u>LBS</u>	<u>TOMS</u>	<u>LBS</u>
	<u>PRICE</u>	<u>(000)</u>	<u>PRICE</u>	<u>(000)</u>
SALES (PROMOTIONS INCLUDED)	77.00	84	73.00	20
SALES (PROMOTIONS NOT INCLUDED)	77.00	84	73.00	20
SALES (PROMOTIONS ONLY)				
SALES (PRICE TO BE DETERMINED)				

**TURKEY MOVEMENT TREND  
(IN THOUSAND POUNDS)****SLAUGHTER-CERTIFIED RTC TURKEYS**

JUNE	518,128*
JULY 1-15, 2000	181,933*

To date 2000	2,811,717*
To date 1999	2,737,854*

\* PRELIMINARY

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**NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS**BY GEOGRAPHICAL AREAS WEEK ENDING 15-Jul-2000  
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

	<u>—YOUNG TURKEYS—</u>			<u>FRYER</u>	<u>OLD</u>	<u>TOTAL</u>	<u>TKY</u>
	<u>THOUSAND</u>	<u>% CHG</u>	<u>AVG</u>	<u>RSTR</u>	<u>BANDED</u>		<u>AVG</u>
	<u>HEAD</u>	<u>PW</u>	<u>WT</u>	<u>---THOUSAND HEAD---</u>			<u>WT</u>
N EAST	859	53	21.94	(A)	(A)	862	21.94
S ATL	918	32	25.84	(A)	(A)	921	25.84
N CENT	2,446	43	27.67	(A)	(A)	2,449	27.67
S CENT	629	36	20.32	(A)	(A)	632	20.32
WEST	332	-8	24.17	(A)	(A)	335	24.17
U.S.TOTAL	5,184(B)	36	25.29	0	15	5,199	25.29
TO DATE							
2000	127,510(B)			166	859	128,535 **	
TO DATE							
1999	131,658(B)			55	935	132,648	

\*\* 2000 TO DATE FOR WEEK ENDING 08-JUL-2000 SHOULD HAVE  
READ 123,320

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: for the week  
36,000 for the year 525,000; last year to date 379,000.On report week ending 24-Jun Total turkey regions should have been  
N East 857, S. Cent 673, West 431, Total 5,333.**LIVE TURKEYS SLAUGHTERED WEEK ENDING 15-Jul-2000**

	<u>YOUNG (A)</u>		<u>YOUNG</u>	<u>OLD</u>	<u>TOTAL</u>
	<u>HENS</u>	<u>TOMS</u>	<u>BREEDERS</u>		
	<u>-----THOUSANDS-----</u>				
HEAD	2,223	2,925	36	15	5,199
AVG WT	15.43	32.78	24.33	25.57	25.28
LAST WEEK	1,572	2,212	22	1	3,807
YR AGO	4,971 (B)		10	35	5,016
AVG WT	25.51 (B)		28.40	24.66	26.93
TO-DATE/2000***	127,151 (B)		525	859	128,535
TO-DATE/1999	131,334 (B)		379	935	132,648

(A) Includes 166,000 fryer/roasters in 2000 and 55,000 in 1999.

(B) Comparable data not available for last year, this data is com-  
prised of hens and toms.

**NATIONAL YOUNG TURKEY PARTS** AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 20 JULY 2000.

Undertone steady to weak on thigh meat with trading noted at lower trending price levels. Hen drum and 2-joint undertone continued strong with any inquiry finding limited offerings. Tom drum undertone, however, is steady to instance weak and are available with some suppliers looking for inquiries and steady at best on the balance of tom parts. Some increased offerings noted on frozen mechanically separated turkey some sellers unable to find any buying interest at current market levels.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		W	106.94	1,360
BREASTS, 4-8 LBS GRADE A—FRESH 2/				
BREASTS, 4-8 LBS PLANT GRADE 2/		F	98.54	486
DRUMSTICKS, TOM		T	27.00	8
DRUMSTICKS, TOM—FRESH				
DRUMSTICKS, HEN		W	28.00	80
WINGS, FULL-CUT, TOM		W	22.00	20
WINGS, FULL-CUT, HEN				
WINGS, V-TYPE, TOM		T	26.00	5
WINGS, V-TYPE, HEN		W	42.33	60
NECKS, TOM		T	14.38	29
NECKS, HEN		T	15.00	6
BREASTS, B/S, TOM 3/		W	166.00	40
BREASTS, B/S, TOM—FRESH 3/		W	173.71	140
THIGH MEAT		W	62.00	40
THIGH MEAT—FRESH		W	61.00	81
BREAST TRIM MEAT		F	120.00	10
SCAPULA MEAT		F	103.67	120
TENDERLOINS				
DESTRAPPED TENDERS				
DESTRAPPED TENDERS—FRESH	175.00		175.00	120
WING MEAT WITH SKIN		W	41.50	100
MECHANICALLY SEPARATED 4/		F	16.00	40
MECHANICALLY SEPARATED—FRESH 4/		W	16.00	60
EXPORT TRADING				
DRUMSTICKS, TOMS	27.00		27.00	104
WINGS FULL-CUT - TOMS		W	22.00	31
WINGS, V-TYPE, TOM		F	26.00	52
TAILS		W	23.00	56
MECHANICALLY SEPARATED 4/		M	15.00	156
THIGH MEAT - FROZEN	55.00-61.00		57.73	572

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 21 JULY 2000.

Trade sentiment steady to instances firm on fresh tom breast meat and fresh destrapped tenderloins with fresh destrapped tenderloins the strongest. Demand fair with light trading noted. Offerings light to instances adequate. Frozen tom breast meat and frozen destrapped tenderloin trade sentiment steady to barely steady. Demand and trading light for the available offerings. Trade sentiment on tom necks steady to barely steady and mixed on tom wings ranging from barely steady to fully steady. Export demand and trading improved on tom drums and frozen thigh meat at the lower trending price levels. Trading was fair on tails for export. For export: livers (1 container) 15, hearts (1 load) 18, hen 2-joint wings (1 container) 50, tom defatted gizzards (2 containers) 71 cents delivered.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		W	106.94	1,360	106.94	1,360
BREASTS, 4-8 LBS GRADE A—FRESH 2/	149.00		149.00	20	149.00	20
BREASTS, 4-8 LBS PLANT GRADE 2/		F	98.54	486		
DRUMSTICKS, TOM	26.00-27.00		26.23	52	26.33	60
DRUMSTICKS, TOM—FRESH						
DRUMSTICKS, HEN	27.50-30.00		28.21	28	28.31	148
WINGS, FULL-CUT, TOM		W	22.00	20	22.00	70
WINGS, FULL-CUT, HEN	24.00		24.00	3	24.00	3
WINGS, V-TYPE, TOM		T	26.00	5	26.00	5
WINGS, V-TYPE, HEN		W	42.33	60	42.33	60
NECKS, TOM	12.50-14.00		13.33	120	13.54	149
NECKS, HEN		T	15.00	6	15.00	6
BREASTS, B/S, TOM 3/		W	166.00	40	166.00	40
BREASTS, B/S, TOM—FRESH 3/	176.00-183.00		177.26	265	176.04	405
THIGH MEAT	58.00		58.00	40	60.14	84
THIGH MEAT—FRESH	56.00-62.00		59.67	120	60.20	201
BREAST TRIM MEAT	119.00		119.00	7	119.00	7
SCAPULA MEAT		F	103.67	120		
TENDERLOINS						
DESTRAPPED TENDERS	147.00-151.00		147.80	200	147.80	200
DESTRAPPED TENDERS—FRESH	178.00		178.00	48	172.37	458
WING MEAT WITH SKIN		W	41.50	100	41.50	100
MECHANICALLY SEPARATED 4/	16.00		16.00	40	16.00	40
MECHANICALLY SEPARATED—FRESH 4/	14.00-17.00		15.33	240	15.89	700
<b>EXPORT TRADING</b>						
DRUMSTICKS, TOMS	22.50-26.00		24.27	356	24.66	681
WINGS FULL-CUT - TOMS	20.00-21.00		20.72	212	21.04	283
WINGS, V-TYPE, TOM	23.00-25.00		24.00	208	24.00	208
TAILS	19.00-21.00		19.92	676	20.16	732
MECHANICALLY SEPARATED 4/	15.00-16.00		15.19	544	15.15	700
THIGH MEAT - FROZEN	53.00-60.00		56.27	239	58.21	1,065

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.